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August 1, 2015

Mr. Michael Pellerin  
BOATUS Insurance  
Alexandria, Virginia 22304

Dear Mr. Pellerin:

This letter is to request how Navtech US Surveyors Association Surveyors might be included in the following verbiage. We would like to know the application process as we are a long time professional organization and school. In fact we have trained an entire generation of marine surveyors including many many members of SAMS and NAMS.

***The National Association of Marine Surveyors (NAMS) and the Society of Accredited Marine Surveyors (SAMS) are professional organizations that have instituted rigorous examination programs for their membership. Boat US Marine Insurance underwriters will accept value surveys or pre-purchase surveys from those surveyors who have received the SAMS designation of "AMS" with a specialized classification of "Y-SC" (yacht and small craft) or NAMS designation of "CMS" with a specialized service code of "A" (yacht and small craft).***

Our members are feeling professionally excluded and in some cases are being told they must belong to NAMS or SAMS for you to accept their surveys.

If this letter is being sent to you in error, could you direct me to the correct contact?

I stand by to help. Thanks again and with all good wishes.

Sincerely,

Virginia Harper Ed.D.  
Co-Founder Navtech US Surveyors Association  
1-800-245-4425 239-481-5150  
THANK YOU FOR 27 years of support!  
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